



## QuickBooks Enterprise Tip: Total Cost of Ownership Premier 5 Users → QBES 5-User

### Cost Break-Down

Item	Premier 5 User	QBES 5-User
5 Licenses 2008.....	\$1,850.00	\$3,000.00
5 Licenses 2009.....	\$1,850.00	Included → No Extra Cost
Support.....	\$600.00	Included → No Extra Cost
Training CD's.....	\$400.00	Included → No Extra Cost
Human Resources Module (EO).....	\$300.00	Included → No Extra Cost
<b>Total</b>	<b>\$5,000.00</b>	<b>\$3,000.00</b>

### Annual Costs

Item	Premier 5 Users	QBES 5-User
Upgrades .....	\$1,850.00	\$750.00
Support .....	\$300.00	Included → No Extra Cost
Training CD's .....	\$200.00	Included → No Extra Cost
<b>Annual Costs</b>	<b>\$2,350.00</b>	<b>\$750.00</b>

### 3-Year Costs (Assumes Software Upgrade Every Year)

Item	Premier 5 Users	QBES 5-User
<b>Year 1</b> (Pricing for Software, Support, and Training CD's).....	\$2,350.00	\$3,000.00
<b>Year 2</b> (Pricing for Software, Support and Training CD's).....	\$2,350.00	\$750.00
<b>Year 3</b> (Pricing for Software, Support and Training CD's).....	\$2,350.00	\$750.00
<b>Total Costs</b>	<b>\$7,050.00</b>	<b>\$4,500.00</b>

Sources as of 10-2005:

- *Microsoft, NetSuite, Sage, SAP*
  - *Quoted by VARs, Company websites*
  - *TCO for MAS 90 & NetSuite: Yankee Group study: TCO of On-Demand Applications Is Significantly Better for SMBs and Mid-Market Enterprises*